



GIVE A GIFT

APRIL 14, 1865

**SMARTNEWS** 

**SCIENCE** 

FEBRUARY 26, 2015 2:07PM

Your Neck

Use Virtual Reality to Eliminate That Pain in

INNOVATION

**ARTS & CULTURE** 

TRAVEL

AT THE SMITHSONIAN

**PHOTOS** 



3.9 million **UNIQUE VISITORS** 

5,447,000 **VISITS** 

# 15 million

Source: comScore Multi-Platform September 2014; Ooyala September 2014

Smithsonian.com ranks #1: "MOST INTERESTING"

Smithsonian.com ranks in the top five for: "MOST BELIEVABLE" "MOST AUTHORITATIVE" "MOST TRUSTED"

Source: Affinity's Spring 2011 semi-annual

Keeping you current

15 MINUTES AGO

#### PHOTO OF THE DAY



SMITHSONIAN.COM celebrates the creators, innovators and idea-makers who drive us forward to the future. Furthering the Smithsonian mission "to increase and diffuse knowledge," Smithsonian.com reaches influentials across the web, engages themwith what they want and need to know now, and gives them inspirational ideas, insights, and information to share.

#### 2014/2015 ONLINE EDITORIAL CALENDAR

New Photo Contest Community Portal | October 2014 (Photography)

Anthropocene | October 2014 (Science)

American Ingenuity Awards | November 2014 (Innovation)

Holiday Gift Guides | November 2014 (All Sections)

Winter Getaway Guide | November/December 2014 (Travel)

Best of the Year Lists | December 2014 (All Sections)

What to See/Where to Travel in 2015 | January 2015 (Travel/Arts & Culture)

**Evotourism** | January 2015 (*Travel*)

Today in History | January 2015 (History)

Photo Contest Finalists | February 2015 (Photography)

Best Small Towns | May 2015 (Travel)

The Future is Here | May 2015 (Innovation)

Lincoln Assassination Commemoration | February/March 2015 (History)

VE Day Commemoration (Air & Space) | May 2015 (History)

\*Editorial subject to change

## **AUDIENCE PROFILE**

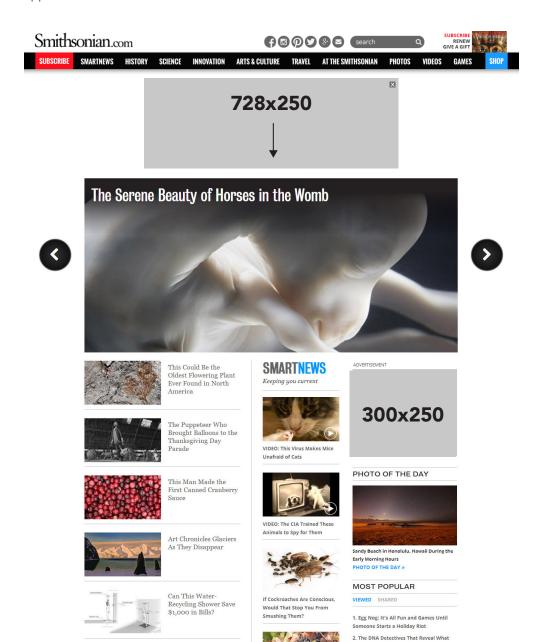
Total Visitors: 6,469,097



	% COMP
N.4	
Men	50.9%
Women	49.1%
HOUSEHOLD INCOME	
HHI \$75,000+	62.1%
HHI \$100,000+	45.8%
Median HHI	\$87,500
EDUCATION	
College Educated +	71.5%
Grad Coll+	43.1%
Completed Grad School	10.5%
AGE	
Age 25-34	19.7%
Age 25-49	50.1%
Age 25-54	57.1%
Age 35-49	30.4%
Age 35-54	37.4%
Median Age	43 years
Married/Partnered	53.1%

### DIGITAL AD UNITS

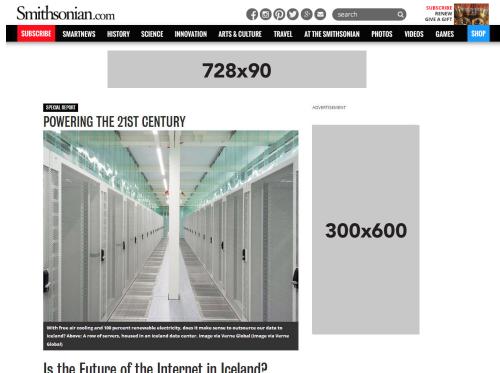
Smithsonian.com offers both standard and custom ad products to maximize brand impact with our audience of thought leaders and innovators. Ad units can be geo-targeted, or customized by content category. Video opportunities – from sponsored video to pre-roll with companion ads – exist in each vertical. Smithsonian.com also can support most of the new IAB 'Rising Star' units. Please contact us for more information about these and other beyond-the-banner opportunities.



HOMEPAGE
BILLBOARD
728x90
Ad must expand to
728x250 for homepage eligiblity.

HOMEPAGE 300×250

### DIGITAL AD UNITS



#### **ARTICLE PAGE** 728x90

Ad can expand to: 782×250

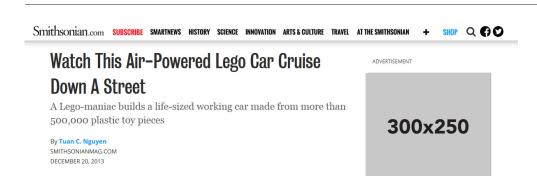
**ARTICLE PAGE** 300x600

#### Is the Future of the Internet in Iceland?

With free air cooling and 100 percent renewable electricity, does it make sense to outsource our data to Iceland?

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hen you clicked on the link to read this article, your computer, tablet or phone sent a request that traveled hundreds or perhaps thousands of miles at the speed of light. After leaving your house or office, likely via a fiber optic cable, it traversed the continent, crossing th rough a handful of Internet exchanges along the way. Ultimately, it reached a data center in Chicago where Smithsonian.com stores its data—the "cloud," of course, isn't really a cloud—and triggered a

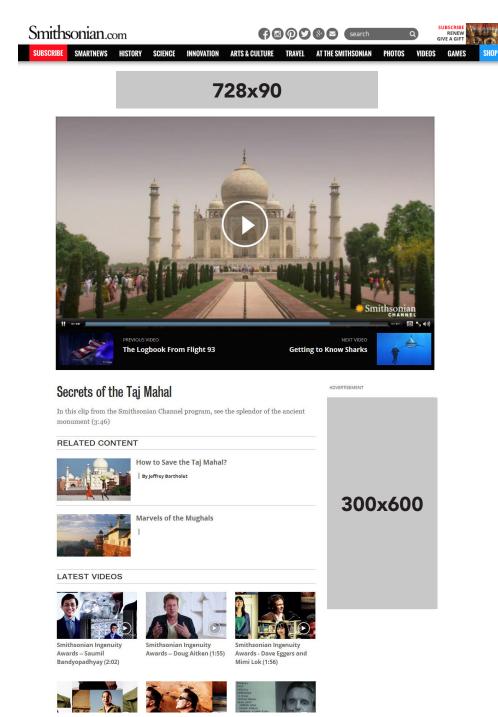


#### ARTICLE PAGE 'Sticky' 300x250

Ad stays as you scroll down the article

t's probably the one toy that's proven, again and again, to be fun for all ages, Grown-up Lego maniacs, which include artists, musicians and engineers, can spend as much as 20 hours a week snapping together extravagant creations like this 43-foot long X-Wing Fighter replica. Some clever AFOLs (Adult Fans of Legos), as they've been whimsically referred to, have even gone on to create more functional objects. Christina Stephens, an amputee, showed watchers on YouTube how she

### DIGITAL AD UNITS



#### VIDEO PAGE 728x90

Ads can be 'companion' ads that run with the pre-roll

VIDEO PAGE 300x600

Smithsonian Digital Network - Online Advertising Specifications						
		Network Info				
Parent Network	Smithsonian Digital Network	Ad Server	DoubleClick for Publishers			
Network Sites	www.SmithsonianMag.com	Ad Server Targeting Offerings	Geographic [state-level]			
Ad Operations Contact	www.AirSpaceMag.com           Name         Michael Magette           E-mail         MagetteM@si.edu           Phone         212.916.1316           Fax         212.986.4259	Accepted 3rd Party Tags	Ad Serving: Adcentric, Accela Communications, Adify, AdInterax, Admeta, Admotion MX, Adscout, Adsfac, AdTechUS, Aperture (Datran), Atlas, BBE/Vindico, Blue Lithium, Bluestreak, Brandnet, Brightroll, CheckM8, DoubleClick Rich Media, Eplanning, Eyeblaster, Eyereturn, Eyewonder, Flashtalking, Interpolls, Linkstorm, Personiva, Pictela, Pointroll, Rovion,			
Ad Implemention Lead-Time	5 Business Days	Accepted std Party Tags	ShortTail, Spongecell, Tangozebra, Traffiq, TruEffect, Tumri, Unicast, Video Egg, Vindico <u>Research</u> : Comscore, IAG (Nielsen), Icompass, Insight Express, Dimestore, Dynamic Logic, Factor TG, Vizu			

Stand	ard	Ad	Units

Statituda Au Offics									
Ad Name	Dime	Dimensions		Animation		Accepted File Types			
Ad Name	Width	Height	Weight	Max Length	Max Loops	Accepted rile Types			
Top Leaderboard	728	90	40k	:15	3	.jpg, .gif (static), .gif (animated), .swf (requires back-up .gif or .jpg), third-party ad server tags			
Medium Rectangle	300	250	40k	:15	3	.jpg, .gif (static), .gif (animated), .swf (requires back-up .gif or .jpg), third-party ad server tags			
Tower Size	300	600	40K	:15	3	.jpg, .gif (static), .gif (animated), .swf (requires back-up .gif or .jpg), third-party ad server tags			
Notes:									

All .swf files must be compatible with Flash version 10.1 or earliar, must utilize clickTAG functionality, must contain an opaque background, and must be provided with a valid clickthrough URL.

#### **Rich Media Ad Units**

Ad Name	Dimer (unexp	nsions anded)	Max File	Weight	Dimensi (max expa		Exp	pansion	Anim	ation	Accepted File Types
,	Width	Height	Initial	Post- Download	Width	Height	Vertical	Horizontal	Max Length	Max Loops	, ,,
Top Leaderboard	728	90	40k	120k	728	270	Down	N/A	:15	3	third-party rich media tags
Medium Rectangle	300	250	40k	120k	500	500	Down	Left	:15	3	third-party rich media tags
Tower Size	300	600	40k	120k	600	600	N/A	N/A	:15	3	third-party rich media tags
Billboard	970	250	40K	120k	N/A	N/A	N/A	N/A	:15	3	third-party rich media tags
Pushdown	970	90	40k	120k	970	418	Down	N/A	:15	3	third-party rich media tags

All .swf files must be compatible with Flash version 10.1 or earliar, must utilize clickTAG functionality, must contain an opaque background, and must be provided with a valid clickthrough URL.Audio and expansion must be user-initiated. Method of expansion and un-expansion must be the same. (i.e., mouse-over or click); Expanded creative must have "X CLOSE" user control at top right of unit visible 100% of the time. Expansion "hotspots": To minimize accidental expansion, "hotspots" must be clearly identified; cannot exceed 33% of ad space; horizontal "hotspots" cannot exceed 50% of vertical pixel length.

#### **Video Ad Units**

Ad Name	Width	Height	Initial	Post- Download	Max Length	Max Loops	FPS	Accepted File Types
Pre-Roll	400	300	1.5MB	N/A	:15	1	12-18	.flv, .mov, .mpeg
In-Banner Video	Varies	Varies	40	1.6MB	:15	1	12-18	third-party ad server tags

Notes:

Notes:

Mobile Ad Offits											
Ad Name	Dimer	sions	Max File	Animation		Accepted File Types					
Au Name	Width	Height	Weight	Max Length	Max Loops	Accepted rile Types					
Mobile Ad Banner	300	50	7.5k	:15	3	.jpg, .gif (static), .gif (animated), third-party ad server tags					
Medium Rectangle	300	250	7.5k	:15	3	.jpg, .gif (static), .gif (animated), third-party ad server tags					
Notes:	Third-party ta	gs must return	a .jpg or .gif (	static or animo	ated).						

Content eNewsletters Ad Units								
	(Smithsonian Weekend Insider, Air & Space, History & Archaeology, Science & Wildlife and Travel & Culture)							
Premiur	n Ad							
	160 x 600, 30k max, .jpg or .gif (static)							
Image	Custom Content Unit- Total available size of 571x225, 30K Max,.jpg or .gif (static)							
	300 x 250, 30k max, .jpg or .gif (static)							
Body Text	N/A							
	Clickthrough URL (click command tag optional)							
Additional Requirements	E-mail Append List for Test & Final Distribution (List should identify who is responsible for final ad approval.)							
Notes:  Custom Content Unit can be image overlaid with text, or image and text) 1x1 impression-tracking pixel optional.								
TRAVELwire eNewsletter Ad Units								
Premiur	n Ad							

TRAVELwire eNewsletter Ad Units								
	Premium Ad							
		170x90, 30k max, .jpg or gif(static)						
Image		160x600 30k max, .jpg or gif(static)						
		300x250 30k max, .jpg or gif(static)						
Body Text		170x90 image + Text-150 characters max (includia	ng spaces)					
		Clickthrough URL (click command tag optional)						
Additonal Requirements								
		E-mail Append List for Test & Final Distribution (L	ist should identify who is responsible for final a	d approval.)				
Notes: 1x1 in	mpression-tracking pixel c	optional.						

2.12 mpression treating piner optional							
Dedicated eBlasts							
Image	600 x 800, 60k max, .jpg or .gif (static)						
Subject	50 characters max (including spaces)						
Body Text	No character limit						
	.doc or .txt file with back-up text						
Additonal Requirements	Clickthrough URL(s) [click command tag(s) optional]						
	E-mail Append List for Test & Final Distribution (List should identify who is responsible for final e-mail approval.)						
Notes:	Overall max file size of 100kZip file with HTML, images, back-up text, and distribution list preferred method of asset provision. STYLE SHEETS NOT ACCEPTED WITH HTML.						

Smithsonian Media is an IAB-compliant publisher and the Smithsonian Digital Network websites adhere to all IAB advertising guidelines. For any advertising specifications not listed above, please refer to the relevant to IAB guidelines (www.iab.net).

Specs valid as of: 4/2/12

### SMITHSONIAN MULTI-PLATFORM



Smithsonian has doubled its online audience by reaching its readers where they are. With over 30% of our audience accessing our content from mobile devices, Smithsonian has a responsive design website, optimized for all screen sizes, as well as iPad apps and full magazine replicas on Kindle, Nook, and Google newsstand. Advertisers can reach our audience through in-app interactive ads, custom tablet ads, and media that reaches cross-platform or mobile-only. Standard units can be modified to support IAB Mobile 'Rising Stars.'

Please contact us to learn more about custom cross-platform solutions.





#### THE VISITORS GUIDE APP

Smithsonian editors offer a curated 'Greatest Hits' app for visitors to the museums of the Smithsonian Institution. Featuring a new tour every season, visitors can customize their own trip by age group or interest area.





#### THE SPACE SHUTTLE APP

Air & Space Smithsonian magazine presents a celebration of the 30-year history of the U.S. Space Shuttle, which launched more people into space than any other spacecraft. From custom videos to breathtaking photos, space history as only the Smithsonian can tell it.





**WEBBY** THE SPACE SHUTTLE APP WAS A WEBBY AWARD HONOREE

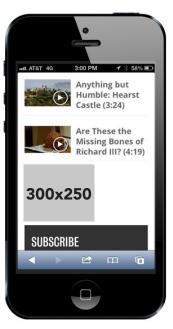
### AD SPECIFICATIONS



**TABLET 728x90** 







MOBILE 300x50 300x250

# Connect with the Smithsonian Media Community through our monthly eNewsletters

Smithsonian Media Digital Network gives advertisers a variety of ways to reach the inboxes of our audience with their advertising message.

Each eNewsletter speaks to a different enthusiast, allowing advertisers the ability to target their brand exposure.

#### Smithsonian Weekend eNewsletter

Coverage of cultural and scientific news, extended features from *Smithsonian* magazine and exclusive features from Smithsonian.com with engaging trivia, opinion polls, destination updates, stunning photography, and more.

 Delivered to 575,000 opt-in subscribers

Deploys-Sundays

#### Air & Space eNewsletter

Coverage of aviation and aerospace news, bonus features from *Air & Space* magazine and exclusive features from AirSpaceMag.com.

 Delivered to 445,000 opt-in subscribers

Deploys–January: 1/23, February: 2/20, March: 3/20, April: 4/24, May: 5/22, June: 6/19, July: 7/17, August: 8/21, September: 9/18, October: 10/22, November: 11/20, December: 12/18

#### At the Smithsonian eNewsletter

Highlights timely openings/closings, new exhibits, and rotating museum features, giving recipients the inside track to Washington, D.C.

 Delivered to 160,000 opt-in subscribers

Deploys– January: 12/31, February: 2/4, March: 3/4, April: 4/1, May: 4/29, June: 5/27, July: 7/1, August: 7/29, September: 9/2, October: 9/30, November: 10/28,

December: 12/2

#### Science & Wildlife eNewsletter

Highlights science and wildlife articles that are available on Smithsonian.com and mirror what is going on in our world today.

 Delivered to 280,000 opt-in subscribers

Deploys–January: 1/14, February: 2/18, March: 3/18, April: 4/15, May: 5/13, June: 6/17, July: 7/15, August: 8/12, September: 9/16, October: 10/14, November: 11/11, December: 12/16

#### History & Archaeology eNewsletter

Coverage of the latest archaeological discoveries, historically significant events, and ideas from Smithsonian.com.

 Delivered to 340,000 opt-in subscribers

Deploys–January: 1/7, February: 2/11, March: 3/11, April: 4/8, May: 5/6, June: 6/10, July: 7/8, August: 8/5, September: 9/9, October: 10/7, November: 11/4, December: 12/9

#### Travel & Culture eNewsletter

Coverage of exotic travel stories, hometown highlights, interesting and thoughtful news and inspiration for future travel endeavors.

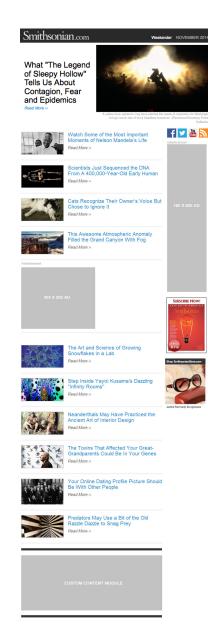
 Delivered to 280,000 opt-in subscribers

Deploys–January: 1/21, February: 2/25, March: 3/25, April: 4/22, May: 5/20, June: 6/24, July: 7/22, August: 8/19, September: 9/23, October: 10/21, November: 11/18,

December: 12/23

#### ADVERTISING OPPORTUNITIES: Premium Ad Placement 160x600, 300x250 no 3rd party serving

• Value: \$20 CPM





### TravelWire

Share your travel opportunities year-round in Smithsonian.com's monthly travel e-alert.

TravelWire features promotions and special offers designed to appeal to the active and passionate traveler.

Smithsonian.com's dynamic travel edit engages our audience through enriched coverage

- International and domestic travel stories
- Blogs
- Photo galleries / video
- Dedicated travel section and departments

**Deployment:** Monthly

Delivered to 45,000 opt-in subscribers

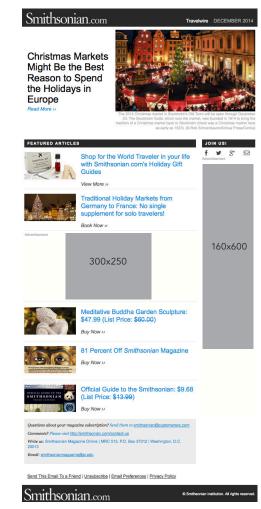
Deploys–January: 1/2, February: 2/6, March: 3/6, April: 4/3, May: 5/1, June: 6/5, July: 7/3, August: 7/31, September: 9/4, October: 10/2, November: 11/6, December: 12/4

#### **Advertising Opportunity**

#### **Premium Ads**

- 170x90
- 160x600
- 300x250

Value: \$20 CPM



# SMITHSONIAN DIGITAL NETWORK 2015 RATES (NET)

WEB: ROS Leaderboard: 728 x 90 (A)	CPM (NET) \$34
ROS Pushdown: 970 x 90 ( <b>B</b> )	\$34
ROS Box: 300 x 250 ( <b>C</b> )	\$34
ROS Large Rectangle: 300 x 600 ( <b>D</b> )	\$40
ROS Portrait: 300 x 1050 ( <b>E</b> )	\$42
ROS Digital Billboard: 970 x 250 ( <b>F</b> )	\$42
Homepage Takeover (100% SOV)	\$52
Prestitial ( <b>G</b> )	\$80
Pop-up Interstitial ( <b>H</b> )	\$80
Pre-Roll (I)	\$52
Social Share: 300 x 250 ( <b>J</b> )	\$38
Dedicated Email Blast	\$85
Content e-Newsletter: 160 x 600 or 300 x 250	\$22













# SMITHSONIAN DIGITAL NETWORK 2015 RATES (NET)

MOBILE:	CPM (NET)
ROS Banner: 300 x 50 ( <b>A</b> )	\$25
ROS Box: 300 x 250 ( <b>B</b> )	\$34
ROS Banner: 320 x 50 ( <b>C</b> )	\$34
Pop-up interstitial ( <b>D</b> )	\$50









<b>TABLET:</b> ROS Box: 300 x 250 ( <b>A</b> )	CPM (NET) \$34
ROS Large Rectangle: 300 x 600 ( <b>B</b> )	\$40
ROS Portrait: 300 x 1050 ( <b>C</b> )	\$42
Pop-up interstitial ( <b>D</b> )	\$80

<sup>\*</sup>Supports all IAB ad units









### Smithsonian magazine

### **CONTACT SHEET**

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**Rob DeSalvo** 978.825.1770

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#### **West Coast**

(AK, ID, MT, OR, UT, WA, WY, CA, AZ, HI, NV)

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### Smithsonian magazine

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#### **Nuala Berrells**

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